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Ecopetrol sells crude to Asia at deeper discounts amid Russia competition

6/26/2023 9:50:00 AM

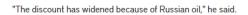


(Reuters) - Colombia's Ecopetrol is managing to sustain sales to Asia at about 45% of its crude oil production though rivalry from Russian oil is forcing it to offer deeper discounts, a senior executive said on Monday.

It has maintained long-term supply contracts with key customers especially in China and is diversifying its sales to buyers in South Korea, India and the Gulf of Mexico, Ecopetrol Chief Financial Officer Jaime Caballero Uribe told Reuters on the sideline of the Energy Asia

Ecopetrol sells mainly heavy sweet crude priced at a discount to

Caballero Uribe said growing competition from Russian oil is forcing it to discount more.



"You cannot sell at the same discount as you sold before, you have to sell at bigger discounts. That happens to all crude (grades), not only ours."

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Project:

Long Son Petrochemicals Complex

Location:

Long Son, vietnam

Operator:

Siam Cement Group

Cost:

\$5.4 B

Capacity:

1.65 MMtpy

Completion date:

2023

Status:

Under Construction

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